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Modelling of critical success factors of AMT implementation using TISM and SEM

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Abstract: With globalisation, competition has become fierce for manufacturing companies. Product life has become short and the customer is appreciating more variety at a lower price. To keep pace with the global market, a manufacturing firm has to become more flexible while producing products at lower prices. The success of AMT adoption should be critically analysed in view of other critical factors. Through an extensive review of literature, this study identified 19 critical success factors (CSFs) accountable for the implementation of AMT. Data was collected with the help of a structured questionnaire, and a structural model involving 19 factors was developed using total interpretive structural modelling (TISM). Using SPSS 20 software, exploratory factor analysis (EFA) was applied to extract the latent constructs for AMT implementation and to validate these constructs confirmatory factor analysis (CFA) technique of structural equation modelling (SEM) was applied through AMOS 20 software.

Keywords: modelling; AMT implementation; manufacturing; critical factors; total interpretive structural modelling; TISM; structural equation modelling; SEM.

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Biographical notes: Sapna Taneja possesses more than ten years of experience in industry, research, and teaching. Having qualified UGC-Net & JRF, she obtained her PhD from Jamia Hamdard, New Delhi. An enthusiastic professional with fervour for continuous learning and development, she is currently working as an Assistant Professor in Department of Management, J C Bose University of Science and Technology, YMCA, Faridabad. She has published research papers in national and international journals. Her interest lies in managing and improving performance at the workplace. She has expertise in contemporary data analysis techniques using SPSS and AMOS.

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1 Introduction

Competition for manufacturers in developing countries has increased due to globalisation. Today's customer demands more variety with improved quality at lower prices. To keep thriving in the competitive market and meeting customer's demands, managers are looking for advanced and new manufacturing technologies. AMT touches every sphere of manufacturing, i.e., design fabrication, material handling, inspection, integration, and manufacturing resource planning I and II (Badiru, 1990). AMT is seen as the ultimate solution for achieving a competitive edge worldwide. The managers are taking heedless decisions for implementation without understanding the intertwining of AMT with so many tangible and intangible factors which are required to be identified and considered thereof. Though, the AMT help in gaining a competitive edge but at the same time poses challenges for its successful implementation (Udo et al., 1995). Only 50% of the companies implementing AMT can achieve their intended targets (Chen and Small, 1996). Therefore, before going for the implementation process, it becomes imperative to understand the critical factors affecting the AMT (Baldwin and Lin, 2002). Many researchers have identified these critical factors and developed AMT implementation models (Badiru, 1990; Thomas et al., 2008). However, the authors of this study have not come across such researches involving a comprehensive list of factors critical for the successful implementation of AMT. Moreover, there is a lack of a statistically validated structural model, which clearly states the intervening effects of various factors on AMT implementation. In developing countries like India, it becomes very important to have a validated and structured implementation model that could enhance the confidence of the managers to buy this technology. Therefore, this study applied total interpretive structural modelling (TISM) modelling which was further validated by contemporary techniques like SEM. The TISM technique has been applied by various researchers to build structural models based upon the driving and dependence power of factors along with interpretations of every relation (Ajmera and Jain, 2019c; Jain and Soni, 2019). Researchers have widely applied SEM to validate and construct the relationship between latent and identified variables. In the above-stated background, this study achieves the following specific objectives:

- 1 identification of critical success factors (CSFs) for AMT implementation through literature survey
- 2 application of TISM modelling depending upon driving and dependence power of the identified factors

- 3 identification of the latent construct of AMT implementation by exploratory factor analysis (EFA)
- 4 validation and establishing the relationship of a latent construct with the identified factors through SEM.

The remainder of this paper is organised as follows: review of literature is discussed in Section 2. The methodology adopted to carry out this study is explained in Section 3. Section 4 depicts the TISM model of AMT implementation based upon 19 CSFs. Reliability and construct validity check through SEM with the application of AMOS20 is described in Section 5 that is followed by findings and conclusion in Section 6.

2 Literature review

Through an extensive review of existing literature and, interviewing industry experts and academicians, the present study identified 19 factors critical for the successful implementation of AMT (shown in Table 1).

AMT plants that customise their organisational structure according to the AMT show better performance (Boyer et al., 1997; Goyal and Grover, 2012). Regardless of differences in experts' opinions, there is a high level of consent that organisational culture can be a CSF for implementing various improvement programs such as AMT (Mannan et al., 2016). Organisation culture can be of two types in nature, i.e., flexible or control. Flexible culture facilitates decentralised decision making wherein employees can contribute by sharing their ideas which in turn helps in successful AMT implementation (Mannan et al., 2016). In addition, location also plays a major role in AMT implementation, as it is associated with logistics, demand supply, customer and supplier base, etc. (Goyal and Grover, 2013a). Further, the supplier support to the buyer is an important factor for the successful implementation of AMT (Udo and Ehie, 1996). The main focus of the organisation is to enhance business performance through customer satisfaction which is also the driving factor behind the need for AMT (Thomas et al., 2008; Wilcox et al., 1994). AMTs should be adopted strategically to gain an advantage on global competition (Shah and Goldstein, 2006). To achieve sustainability, an organisation should have alignment between strategy and operations (Goyal and Grover, 2013b; Porter, 1996). AMT adoption is not the end, but managers should always be taking feedback from stakeholders for technology improvement (Thomas and Grabot, 2006). Various technologies like computer-aided design (CAD), computer numerical control (CNC), and computer-assisted process planning (CAPP) are integrated through computer-integrated transactions between functions (Netland, 2016). Additional implementation of AMTs leads to thicker incorporation among processes (Chen and Small, 1996). In addition to above-stated factors, top management is also a critical factor, as the success of the project is directly linked with top management's support and philosophy (Udo and Ehie, 1996). Further, worker motivation and job design were found to be key factors behind successful AMT implementation (Blumberg and Alber, 1982; Nemetz and Fry, 1988). Job design should bring flexibility to organisations and better utilisation of resources (Thomas and Grabot, 2006). Multi-skilled workers can handle multiple operations and machines. AMT requires multi-skilled workers (Monge et al., 2006; Saraph and Sebastian, 1992) and teamwork in place (King and Majchrzak, 1996). Its implementation fails in the absence of multi-skilled workers (King and Majchrzak, 1996). Also, there should be consistent worker *training programs* to fulfil the need for skilled workers (Mital et al., 1999). *Government financial plans* should be taken care of while adopting AMT, since financial planning is largely associated with it (Yeung, 2008). *The level of technology* investment indicates the level of manufacturing processes to be automated. This factor becomes important because excessively wrong automation of a given process without considering the line balancing may lead to in-process inventory which may even bring losses to the firm. *Financial planning* should be made with the future projection and keeping in mind the competitive advantage to be achieved (Singh et al., 2007).

 Table 1
 Critical factors affecting AMT implementation

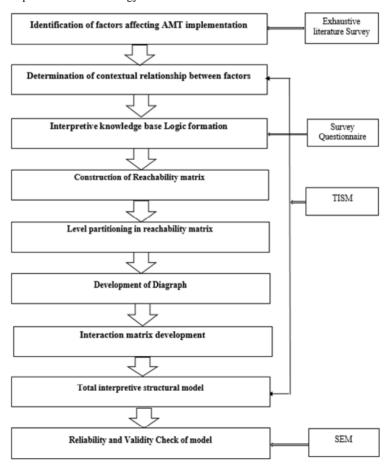
S. no.	Critical factors	Authors
1	Technology champion (TGC)	Chen and Small (1996)
2	Financial position (FLP)	Darbanhosseiniamirkhiz and Ismail (2012)
3	Level of technology investment (LTI)	Dangayach and Deshmukh (2004)
4	Government financial program (GFP)	Mannan et al. (2016)
5	Buyer supplier relationship (BSR)	Singh et al. (2007)
6	Location (LTN)	Thomas et al. (2008)
7	Organisational structure (OST)	Netland (2016) and Darbanhosseiniamirkhiz and Ismail (2012)
8	AMT implementation strategy (AIS)	Darbanhosseiniamirkhiz and Ismail (2012) and Porter (1996)
9	Multi-skilled workers (MSW)	Saraph and Sebastian (1992)
10	Integration (ITR)	Boyer et al. (1997)
11	Flexibility (FLX)	Dangayach and Deshmukh (2004), Jain and Chand (2021) and Jain and Ajmera (2021a)
12	Quality (QLT)	Dangayach and Deshmukh (2004), Jain (2018) and Jain and Raj (2019)
13	Delivery (DLR)	Dangayach and Deshmukh (2004)
14	Workers' training (WRT)	Netland (2016), King and Majchrzak (1996) and Mital et al. (1999)
15	Job design and worker's motivation (JWM)	Blumberg and Alber (1982) and Nemetz and Fry (1988)
16	Top management support (TMS)	Udo and Ehie (1996) and Thomas et al. (2008)
17	Customer satisfaction and business performance (CSP)	Mannan et al. (2016) and Jain and Raj (2018)
18	Organisation Culture (OCL)	Mannan and Haleem (2019), Darbanhosseiniamirkhiz and Ismail (2012) and Mannan et al. (2016)
19	Sustainable AMT implementation (SAI)	Thomas and Grabot (2006) and Singh et al. (2007)

3 Methodology

From the review of existing literature, 19 factors critical for the success of AMT implementation were identified and a structured questionnaire was designed to collect the

data on various factors under study. A five-point Likert scale, i.e., very less dependent, less dependent, dependent, highly dependent, very highly dependent, was used to solicit responses. In total, 500 Indian companies belonging to five industries namely, automobile, engineering, fast moving consumer goods, pharmaceuticals, and agriculture machinery were randomly selected for data collection. The questionnaire was administered through the electronic and self-survey methods. These 500 companies were approached to fill the questionnaires; however, 121 were received after various follow-ups. After careful review of these questionnaires, 13 were found unfilled and therefore rejected for analysis. Finally, 108 were found to be valid and processed for further analysis, obtaining a 21.6% response rate which is considerable (Malhotra and Grover, 1998). Related to organisational profile, out of 108 companies, 13% had less than 100 employees, 39% had employees in the range of 100 to 500, 31% of companies fell in the range of 500 to 1,000 employees and 17% organisations were employing more than 1,000 people. The majority of employees who responded on behalf of their respective organisations held managerial or above positions. Cronbach's coefficient (α) was calculated to check the reliability and internal consistency and that was found to be 0.929. This confirms the reliability and internal consistency of the survey.

Figure 1 Implemented methodology



For analysing the data, the TISM model for AMT implementation was applied. Then, EFA through SPSS20 and confirmatory factor analysis (CFA) through AMOS20 were applied for factor analysis and establishing a relationship between latent construct and identified CSFs. The implemented methodology is shown in Figure 1 as a flowchart.

TISM takes forward the well-known ISM process (Nasim, 2011; Sage, 1977). ISM process converts the ambiguous, poorly structured models into clearly visible models, useful in many management related problems (Warfield, 1973). Warfield conceptualised the Interpretive Structural Modelling process (Warfield, 1973, 1974, 1999). ISM is applied in many other areas as assessment of government measures in combating COVID-19 (Priya et al., 2021b), barriers of TB controlling (Mittal et al., 2021), global economy during COVID-19 (Priya et al., 2021a), corporate social responsibility (Dixit and Priya, 2021), lean manufacturing (Ajmera and Jain, 2019a), knowledge management (Singh et al., 2003), supply chain management (Agarwal et al., 2007), flexible manufacturing systems (Raj et al., 2008), and medical tourism (Jain and Ajmera, 2018), etc. TISM was implemented in many kinds of research like Lean variables in healthcare (Jain and Ajmera, 2021b), barriers of Industry 4.0 (Jain and Ajmera, 2021d), constraints in FMS (Jain and Raj, 2021), Industry 4.0 barriers (Jain and Ajmera, 2021c), industry 4.0 enablers (Jain and Ajmera, 2020), healthcare barriers (Ajmera and Jain, 2019c), performance factors of FMS (Jain and Soni, 2019), life quality of Indian diabetic patients (Ajmera and Jain, 2019b), analysis of FMS flexibility factors (Jain and Raj, 2015b) and performance measurement of telecom services (Yadav, 2014), etc.

TISM inherits all the tools and techniques from ISM and extends it further by interpreting every relationship between factors. Having identified factors under study, the ISM model is developed based upon the interrelations, driving, and dependence power of the factors. Driving and dependence power is calculated through MICMAC analysis. Subsequently, TISM takes this model to one step ahead and interprets the links established in the ISM model through an interpretive matrix from the knowledge base. In ISM, pairwise comparison is done and filled in structural self-interaction matrix (SSIM). The direction of the relationship is also conceptualised. In this pairwise comparison, every i^{th} member is compared with $(i + 1)^{th}$ to the nth member. 'Y' for yes and 'N' for no can be entered for comparison between two elements. Now to construct the reachability matrix, 'Y' is replaced by '1' and 'N' by '0'. In the next step, levels of the factors are found out using iteration (Sage, 1977). In the final matrix, transitivity of only those factors is retained which are crucial as per expert opinion. In TISM, the final digraph is constructed by assigning interpretation whichever cell has '1' entry. This fully interpreted digraph is a TISM model for AMT implementation.

The linear relationships among the group of observed critical factors are specified, estimated, and evaluated by the structural equation modelling (SEM). SEM model (Jain and Ajmera, 2019; Jain et al., 2021; Jain and Raj, 2013) is an a priori hypothesis that consists of observed variables and unobserved variables. Observed variables are called measured variables (MVs) whereas unobserved variables are called latent variables (LVs). In SEM, LVs cannot be directly measured and these are the hypothetical constructs while the MVs are underlying constructs. The two special cases of SEM which is path analysis and CFA were used for the analysis of the model. Path analysis analysed the relationship of MVs and errors in LVs (Hair et al., 2010). In CFA, before analysing the data LVs must be associated with their MVs.

4 Data analysis

This section explains step-by-step TISM modelling of CSFs of AMT implementation.

4.1 Establishing relative relationship among factors

In this step, a relationship between two factors was developed as shown in Table 1 with the help of a knowledge base and, inputs involving experts from industry and academia.

4.2 Interpreting the relations

In this, every link/relation was evaluated to explain why/how one factor is affecting the other. This has been explained in Exhibit 1 in the Appendix, where 'technology champion' is assessed by comparing the remaining 18 factors from the discussion with experts.

4.3 Reachability matrix

To construct the reachability matrix, as per step 2, wherever we get 'Y', it is replaced by '1' otherwise '0'. The transitivity rule must be checked in this so that full transitivity can be achieved (as shown in Table 2).

4.4 Assigning levels to the factors in the reachability matrix

In this step, reachability and antecedent sets are found out through iterations. For example, the factors remaining at the top would be the ones that have reachability to itself. Similarly, other levels are identified through iterations as shown in Table 3.

4.5 Developing TISM model

As shown in Figure 2, a graphical representation of the levels of factors identified in the reachability matrix was obtained. This graphical representation also explains the interpretive links between factors. Transitive links are represented by dotted arrows and only transitivity having important interpretation (as per experts' advice) were retained.

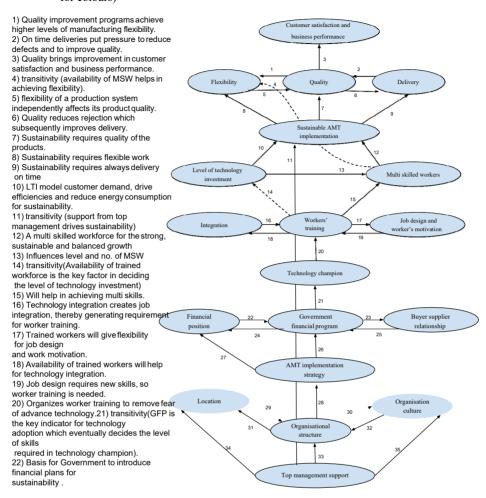
4.6 Interaction matrix

This matrix is crucial and differentiating element between ISM and TISM. Here, whichever cell has '1' entry was interpreted along with crucial transitivity links as shown in Exhibit 2.

 Table 2
 Reachability matrix

	TGC	TGC FLP	TII	GFP	BSR	TLN	OST	SIF	MSW	ITR	FLX	$\widetilde{O}LT$	DLR	WRT	УММ	<i>TMS</i>	CSP	OCT	SAI	Deriving power
TGC	-	0	*	0	0	0	0	0	1	-	*	*	*	_	-	0	0	0	-	10
FLP	*	-	*	-	*	0	0	0	*	0	0	0	0	0	0	0	0	0	0	9
LTI	0	0	_	0	0	0	0	0	_	0	*	*	*	0	0	0	0	0	_	9
GFP	*	-	*	-	-	0	0	0	*	0	0	0	0	0	0	0	0	0	0	9
BSR	*	-	*	-	-	0	0	0	*	0	0	0	0	_	*	0	0	0	0	∞
LTN	*	*_	*	0	П	_	-	1	*	0	0	0	0	0	0	0	0	*	0	6
OST	*	*	*	0	0	_	-	-	*	0	0	0	0	0	0	0	0	-	0	∞
AIS	-	_	-	*	0	0	0	1	-	*	0	0	0	*	*_	0	0	0	*	10
MSW	0	0	_	0	0	0	0	0	_	0	*	*	*	0	0	0	0	0	_	9
ITR	0	0	0	0	0	0	0	0	_	_	*	*	*	_	_	0	0	0	_	8
FLX	0	0	0	0	0	0	0	0	0	0	-	-	-	0	0	0	-	0	0	4
QLT	0	0	0	0	0	0	0	0	0	0	_	-	1	0	0	0	_	0	0	4
DLR	0	0	0	0	0	0	0	0	0	0	_	-	_	0	0	0	_	0	0	4
WRT	0	0	*	0	0	0	0	0	1	_	0	0	0	_	_	0	0	0	*	9
JWM	0	0	0	0	0	0	0	0	1	_	0	0	0	_	_	0	0	0	*	5
TMS	_	_	0	*	_	*	*	*	*	*	0	0	0	-	_	_	0	1	*	14
CSP	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	_	0	0	
OCL	*	*	*	0	0	*	-	-	*	0	0	0	0	0	0	0	0	-	0	∞
SAI	0	0	0	0	0	0	0	0	0	0	-	-	-	0	0	0	0	0	-	4
Dependence power	6	∞	11	\$	5	4	4	S	14	9	8	8	8	7	7	1	4	4	6	

Figure 2 TISM Model showing the levels of CSFs of AMT implementation (see online version for colours)



- 23) Drives Buyer Supplier investment decisions.
- 24) Influences financial planning
- 25) Basis for Government to introduce financial plans for sustainability.
- 26) transitivity(Strategy will allow the government to better plan the financial plans)
- 27) Financial situation, goals, evaluative alternatives and plan.
- 28) Geographic division structure influences the choice of location.
- 29) geographical divisions, differing cultures, rules, languages and customer preferences between areas make establishing organizational structure.
- 30) structure is a framework for the culture to be implemented.
- 31) Geographic division structure influences the choice of location.
- 32) culture dictates how the company should be structured.
- 33) transitivity (Top Management choose the kind of organisation structure needed to achieve AMT implementation success).
- 34) transitivity (location is decided with the support from top management).
- 35) Involvement of Top management decides how motivated the employees are, which eventually decides the organisation culture

Variables	Reachability set	Antecedent set	Intersection set	Level
TGC	1	1, 2, 4, 5, 6, 7, 8, 16, 18	1	VI
FLP	2, 4, 5	2, 4, 5, 6, 7, 8, 16, 18	2, 4, 5	VII
LTI	3, 9	1, 2, 3, 4, 5, 6, 7, 8, 9, 14, 18	3, 9	IV
GFP	2, 4, 5	2, 4, 5, 8, 16	2, 4, 5	VII
BSR	2, 4, 5	2, 5, 6, 16	2, 4, 5	VII
LTN	6, 7, 18	6, 7, 16, 18	6, 7, 18	IX
OST	6, 7, 18	6, 7, 16, 18	6, 7, 18	IX
AIS	8	6, 7, 8, 16, 18	8	VIII
MSW	3, 9	1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 14, 15, 16, 18	3, 9	IV
ITR	10, 14, 15	1, 8, 10, 14, 15, 16	10, 14, 15	V
FLX	11, 12, 13	1, 3, 9, 10, 11, 12, 13, 19	11, 12, 13	II
QLT	11, 12, 13	1, 3, 9, 10, 11, 12, 13, 19	11, 12, 13	II
DLR	11, 12, 13	1, 3, 9, 10, 11, 12, 13, 19	11, 12, 13	II
WRT	10, 14, 15	1, 5, 8, 10, 14, 15, 16	10, 14, 15	V
JWM	10, 14, 15	1, 5, 8, 10, 14, 15, 16	10, 14, 15	V
TMS	16	16	16	X
CSP	17	11, 12, 13, 17	17	I
OCL	6, 7, 18	6, 7, 16, 18	6, 7, 18	IX
SAI	19	1, 3, 8, 9, 10, 14, 15, 16, 19	19	III

 Table 3
 Partitioning the reachability matrix into different levels

4.7 MICMAC analysis

MICMAC analysis (Jain and Raj, 2015a; Mannan et al., 2016) was performed to know the drive and dependence power of the factors. The factors were segregated into four groups namely (Raj et al., 2012): 'autonomous factors having low driving and dependability', 'dependent factors – low driven but strong dependability', 'linkage factors – strong driven and dependence power' and 'independent factors – strong driven and less dependence power'. The factors with drive and dependency power are shown in Table 2 and Figure 3. Just for an illustration purpose, from Table 2, the factor 'top management support' (drive power = '14' and dependency = '1') found a place in 4th group, i.e., independent group; other factors are also placed similarly in groups.

4.8 Construct and validity check by SEM

SEM is a method used for model representation, specification, evaluation, and estimation among the linear relationships (Shah and Goldstein, 2006). Exploratory factor analysis (EFA) and confirmatory factor analysis (CFA) are two commonly used techniques for SEM.

Figure 3 MICMAC analysis

Driving Power

19 18 17 16 15 14 13 12 11	16		8				endent tors	1								ikage etors		
8			6 7,18	5	10	•								-	_			
7				4		14	2			3						pende actors		
5 4			onomou	S		15	11,12,13	19					9					
2		1																
1			17	_													_	
	1	2 3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19

Dependence Power

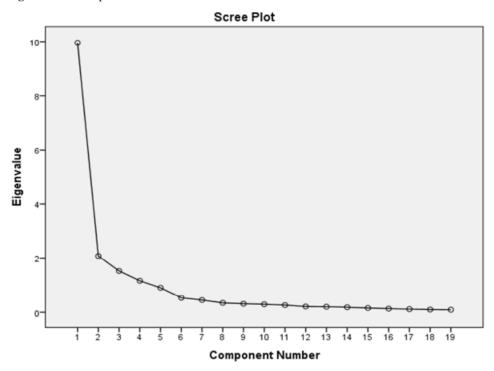
 Table 4
 Exploratory factor analysis result

Sr. no.	Dimensions	Variables/items	Factor loading	Cronbach's alpha
1	Operational	Flexibility (FLX)	.821	.943
	characteristics	AMT implementation strategy (AIS)	.864	
		Integration (ITR)	.832	
		Quality (QLT)	.796	
		Delivery (DLR)	.781	
		Sustainable AMT implementation (SAI)	.663	
2	Human resource	Technology champion (TGC)	.827	.950
	and management	Top management support (TMS)	.862	
	practices	Multi-skilled worker (MSW)	.786	
		Worker training (WRT)	.822	
		Job design and worker motivation (JWM)	.796	
3	Organisational	Buyer supplier relationship (BSR)	.620	.873
	characteristics	Customer satisfaction and business performance (CSP)	.576	
		Organisational structure (OST)	.782	
		Location (LTN)	.794	
		Organisational culture (OCL)	.823	
4	Financial resource	Financial planning (FLP)	.563	.764
		Level of technology investment (LTI)	.744	
		Government financial program (GFP)	.794	

4.9 Exploratory factor analysis

Using 19 critical factors affecting the implementation of AMT, firstly the exploratory factor analysis was applied. Nineteen variables were identified through PCA with varimax rotation (Nunnally, 1978). Then, the factors were extracted based upon the following criteria, i.e., variance should be more than 50% and eigenvalue should be one. Factor having loading more than 0.30 and up to elbow of the scree plot as shown in Figure 4 should be retained. The outcomes obtained from exploratory factor analysis (EFA) are shown in Table 4. According to the criteria, the selected four factors have eigenvalue one, total variance is 77.476%, and are as per the elbow of scree plot.

Figure 4 Screen plot



Factors having a loading of more than 0.5 were reserved and considered for analysis. Since Cronbach's alpha value of 0.7 or more is considered reliable (Jain and Raj, 2013), hence, was used for the estimation of factors reliability.

4.10 Confirmatory factor analysis

CFA was performed by applying SEM through AMOS 20 which confirms the consistency in items loading as per EFA. Latent constructs were significantly loaded with all indicators that show the measurement model (Jain and Raj, 2014). Briefly, the four-factor structure for the implementation of AMT was confirmed by the measurement model (shown in Figure 5) and model fit data is represented in Table 5 which indicates an acceptable model (Jain and Raj, 2013).

Figure 5 SEM output (see online version for colours)

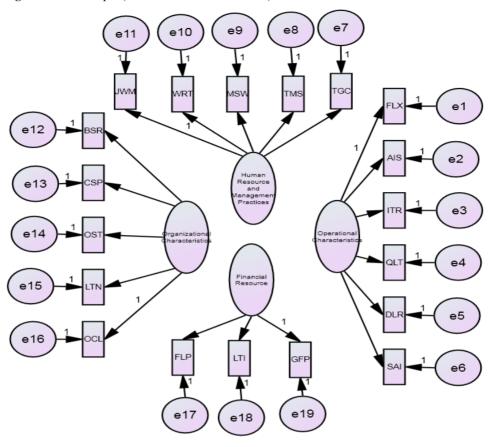


 Table 5
 Model fit indices values

Absolute fit indices						
Model chi-square (χ^2)	186.18					
DF	81					
P	0.000					
χ^2/DF	2.298 (<5)					
Goodness-of-fit statistic (GFI)	0.913					
Root mean square residual (RMR)	0.042					
Root mean square error of approximation (RMSEA)	0.068					
Adjusted goodness-of-fit statistic (AGFI)	0.901					
Incremental fit indices						
Normed-fit index (NFI)	0.928					
Non-normed fit index (NNFI)	0.919					
Comparative fit index (CFI)	0.932					
Incremental fit index (IFI)	0.924					

4.10.1 Reliability check for the critical factors of AMT

The composite reliability (CR) and average variance extracted (AVE) scores of all the critical factors affecting the implementation of the AMT are shown in Table 6 as evidence of the reliability of these critical factors (Jain and Ajmera, 2019). The Cronbach's alpha value for the critical factors of AMT was found to be 0.929 which shows the reliability of the factors. CR of all the latent factors has more than 0.80 which is more than the acceptable limit (Carmines and Zeller, 1988). Similarly, all the factors have more than 0.5 AVE values that show internal consistency and reliability (Jain and Raj, 2016).

Table 6 CFA result

Sr. no.	Dimensions	Variables/items	Standardised estimate	p-value	AVE	CR
1	Operational	Flexibility (FLX)	.834	*	0.70	0.93
	characteristics	AMT implementation strategy (AIS)	.912	*		
		Integration (ITR)	.854	*		
		Quality (QT)	.821	*		
		Delivery (DLR)	.810	*		
		Sustainable AMT implementation (SAI)	.795	*		
2	Human	Technology champion (TGC)	.847	*	0.72	0.93
	resource and	Top management support (TMS)	.923	*		
	management practices	Multi-skilled worker (MSW)	.812	*		
	•	Worker training (WRT)	.855	*		
		Job design and worker motivation (JWM)	.801	*		
3	Organisational	Buyer supplier relationship (BSR)	.735	*	0.62	0.89
	characteristics	Customer satisfaction and business performance (CSP)	.699	*		
		Organisational structure (OST)	.804	*		
		Location (LTN)	.824	*		
		Organisational culture (OCL)	.857	*		
4	Financial	Financial planning (FLP)	.689	*	0.60	0.82
	Resource	Level of technology investment (LTI)	.803	*		
		Government financial program (GFP)	.824	*		

4.10.2 Construct validity

Construct validity (CV) is to check whether the observed variables have enough correlation leading to convergence to measure the given latent variable (Byrne, 2010). Face validity is to adopt the different items from literature to the present study. Convergent validity on the other hand checks how two latent constructs are interrelated

(Fornell and Larcker, 1981). Observed factors show convincing loadings concerning the latent constructs (p < 0.001) with values ranging from 0.689 to 0.923 (Table 6). Further, AVE for each construct was calculated and found to be more than or equal to 0.50 which is a sufficient condition for the validity of constructs.

Discriminant validity is performed to test the sufficient proof for variability in latent constructs (Fornell and Larcker, 1981). As displayed in Table 7, square roots of AVE values of four latent constructs, i.e., operational characteristics, human resource and management practices, organisational characteristics, and financial resource are higher than the inter correlations among constructs which prove discriminant validity of the constructs.

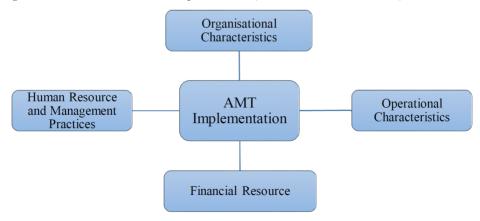
Table 7	Discriminant	validity
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	Operational characteristics	Human resource and management practices	Organisational characteristics	Financial resources
Operational characteristics	0.70			
Human resource and management practices	0.489	0.72		
Organisational characteristics	0.329	0.484	0.62	
Financial resources	0.392	0.462	0.57	0.60

Note: Diagonal elements in the correlation matrix of constructs are the AVE values and off diagonal are the Squared inter construct correlations; for discriminant validity to be present the diagonal elements should be greater than the off diagonal.

From the above construct validity values, it can be inferred that the measurement model has all intended characteristics. Finally, 'four validated constructs affecting AMT implementation are shown in Figure 6.

Figure 6 Critical factors of AMT implementation (see online version for colours)



Based on 19 factors, four factors namely operational characteristics, organisational characteristics, human resource and management practice, and financial resources were extracted. Organisational characteristics like organisational structure, organisational culture, location, buyer-supplier relationship, customer satisfaction, and business performance are likely to influence the success of the AMT implementation. Operational characteristics are considered to be the backbone of AMT implementation, as, adoption of AMT enhances flexibility, quality and reduces the delivery time (Dangayach and Deshmukh, 2004; Mannan and Haleem, 2019). Human resource and Management practices include multi-skilled workers, job design and motivation, worker training, top management support, and technology champion. The financial resource consists of financial planning, level of technology investment, and govt. financial programs.

5 Findings and conclusions

The findings of the research paper are as follow:

- 19 factors critical for the success of AMT implementation have been identified
- grouped as four factors like operational characteristics, organisational characteristics, human resource and management practice, and financial resources which affect the AMT implementation
- a logical study consisting of TISM and SEM for AMT implementation has been suggested
- using SEM analysis through CFA, the relationship among factors was found and estimated.

In this study, the TISM model proposed to achieve AMT implementation provides more clarity since users have the interpretation of every relationship which was missing in ISM. Having attached knowledge base to every link and involved subject experts, the TISM model developed in this paper provides an insight to the managers for knowing the driving and dependence power of the factors (Figure 3). Following managerial implications can be drawn from this paper:

Two dependent factors – level of technology investment (3) and multi-skilled worker (9) are weak drivers and depend strongly on one another. Therefore, management should handle these factors carefully and understand their dependence on the other factors at different levels. The independent variables, i.e., top management support (16), technology champion (1), and AMT implementation strategy (8) are mainly driving factors and show less dependability. Hence, they may be considered driving factors for all other factors. These factors may be considered as the key critical factors for AMT implementation. Financial position (2), government financial program (4), buyer-supplier relationship (5), location (6), organisational structure (7), integration (8), flexibility (9), quality (10), delivery (11), workers' training (14), job design and worker motivation (15), customer satisfaction and business performance (17), organisational culture (18) and sustainable AMT implementation (19) are the autonomous factors.

6 Limitations and future research directions

This research paper applies EFA and CFA to 19 CSFs for AMT implementation. SEM could have been deployed to intricate models involving more intervening factors. Also, the application of TISM could be extended to other ambiguous models. As a future direction, the study could be extended to other industrial sectors as well. TISM also has some limitations as the interpretation of the contextual relationship depends upon the knowledge of the responder and his/her familiarity with the organisation.

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Appendix

Exhibit 1: Interpretive logic – knowledge base

Please indicate your response to the relationship between the pair of 'technology champion' affecting AMT implementation in general, as given below, by writing 'Y' for 'yes' and 'N' for 'no' and also cite the reason for the same, in brief.

S. no.	Element no.	Paired comparison of factors	Y/N	In what way a factor will influence/enhance other? Give reason in brief
		A1 – technology ch	атріон	n
1	A1-A2	Technology champion will influence or enhance financial position	N	
2	A2-A1	Financial position will influence or enhance technology champion	N	
3	A1-A3	Technology champion will influence or enhance level of technology investment	Y	With the right set of knowledge helps in technology adoption/level of technology investment
4	A3-A1	Level of technology investment will influence or enhance technology champion	N	
5	A1-A4	Technology champion will influence or enhance govt. policies	N	
6	A4-A1	Govt. financial plan will influence or enhance technology champion	N	GFP is the key indicator for technology adoption which eventually decides the level of skills required in technology champion
7	A1-A5	Technology champion will influence or enhance supplier buyer relationship	N	
8	A5-A1	Supplier buyer relationship will influence or enhance technology champion	N	
9	A1-A6	Technology champion will influence or enhance location	N	
10	A6-A1	Location will influence or enhance technology champion	N	
11	A1-A7	Technology champion will influence or enhance size and structure	N	
12	A7-A1	Size and structure will influence or enhance technology champion	N	
13	A1-A8	Technology champion will influence or enhance feasibility analysis	N	

Exhibit 1: interpretive logic – knowledge base (continued)

S. no.	Element no.	Paired comparison of factors	Y/N	In what way a factor will influence/enhance other? Give reason in brief
14	A8-A1	AMT implementation strategy will influence or enhance technology champion	Y	Decides level and skill of Technology Champion
15	A1-A9	Technology champion will influence or enhance multi-skilled worker	Y	Recombination of tasks into multi-skill jobs
16	A9-A1	Multi-skilled worker will influence or enhance technology champion	N	
17	A1-A10	Technology champion will influence or enhance technology integration	Y	Stake holder in decision making for technology integration
18	A10-A1	Technology integration will influence or enhance technology champion	N	
19	A1-A11	Technology champion will influence or enhance flexibility	N	
20	A11-A1	Flexibility will influence or enhance technology champion	N	
21	A1-A12	Technology champion will influence or enhance quality	N	
22	A12-A1	Quality will influence or enhance technology champion	N	
23	A1-A13	Technology champion will influence or enhance delivery time	N	
24	A13-A1	Delivery time will influence or enhance technology champion	N	
25	A1-A14	Technology champion will influence or enhance workers' training	Y	Organises worker training to remove fear of advance technology
26	A14-A1	Workers' training will influence or enhance technology champion	N	
27	A1-A15	Technology champion will influence or enhance motivation to workers	Y	Facilitates job design as per advanced technology to keep the motivation of the workers high
28	A15-A1	Motivation to workers will influence or enhance technology champion	N	
29	A1-A16	Technology champion will influence or enhance management support	N	
30	A16-A1	Management support will influence or enhance technology champion	Y	Assignment of technology champion & supporting in decision making

Exhibit 1: interpretive logic – knowledge base (continued)

S. no.	Element no.	Paired comparison of factors	Y/N	In what way a factor will influence/enhance other? Give reason in brief
31	A1-A17	Technology champion will influence or enhance customer satisfaction	N	
32	A17-A1	Customer satisfaction will influence or enhance technology champion	N	
33	A1-A18	Technology champion will influence or enhance organisational culture	N	
34	A18-A1	Organisational culture will influence or enhance technology champion	N	
35	A1-A19	Technology champion will influence or enhance sustainable AMT implementation	Y	Identifies performance predictors for sustainability
36	A19-A1	Sustainable AMT implementation will influence or enhance technology champion	N	

Exhibit 2: Interaction matrix (interpretive matrix)

	LTI	MSW	ITR	WRT	JWM	SAI		
TGC	Right set of knowledge helps in technology adoption/level of technology investment	Redesigning of tasks into multi-skill jobs	Stake holder in decision making for technology integration	Organises training programs to remove fear of advance technology	Facilitates job design as per advanced technology to keep the motivation of the workers high	Identifies performance predictors for sustainability		
		LTI		GFP				
FLP		inancial plannir		Basis for government to introduce financial plans for sustainability				
		MSW		SAI				
LTI	Influences level and no. of MSW			LTI models customer demand, drives efficiencies and reduces energy consumption for sustainability				
	TGC F			LP BSR				
GFP	Transitivity (GFP is the key indicator for technology adoption which eventually decides the level of skills required in technology champion)			ancial planning	er supplier t decisions			

Exhibit 2: Interaction matrix (interpretive matrix) (continued)

	FLP		GFP		WRT		
BSR	Drives investment decisions		Basis for governmer troduce financial pla sustainability		Training Programs are designed mutually		
	FLP	BSR	OST	AIS	OCL		
LTN	Transitivity (Location derives the land cost which eventually is the key factor for financial planning)	Influences logistics and availability of Buyer and Supplier	Geographical divisions, differing cultures, rules, languages and customer preferences between areas make establishing organisational structure	Drives needs a objectives fo strategy	,		
	LTN		AIS		OCL		
OST	Geographic division structure influences the choice of location location Structure in Number of employees, improved communication and decision making to drive the AMT implementation strategy						
	TGC	FLP	LTI	GFP	MSW		
AIS	Decides level and skill of Technology Champion	Financial situation, goals evaluative alternatives and plan	investment	g Transitivity (upward feedback)	Level and number of Multi-skilled workers		
	LTI		FLX		SAI		
MSW	Availability of multi-skilled work force helps to decide the level of technology investment		ransitivity (availabil MSW helps in achie flexibility	ving the st	A multi-skilled workforce for the strong, sustainable and balanced growth		
	MSW	W.	RT	JWM	SAI		
ITR	integration generates the requirement for MSW thereb		on creates integ	echnology gration brings igning of jobs	Technology integration brings flexibility and faster deliveries thereby making the system sustainable		
	QLT		DLR		CSP		
FLX	Flexibility of a pr system independen its product qu	tly affects	Flexibility saves time improves deliver	y impro deliv custo	Flexibility brings improvement in quality and delivery, main factors for customer satisfaction and business performance		

Exhibit 2: Interaction matrix (interpretive matrix) (continued)

	FLX			DLR			CSP		
QLT	Quality improvement programs achieve higher levels of manufacturing flexibility			Quality reduces rejection which subsequently improves delivery			Quality brings improvement in customer satisfaction and business performance		
	FLX			QLT			CSP		
DLR	Faster deliveries put pressure for flexibility to their existing logistics network			On time deliveries put pressure to reduce defects and to improve quality			Faster deliveries bring improvement in customer satisfaction and business performance		
	LTI		MSW	ITR		JWM		SAI	
WRT	Transitivity (availability of trained skills workforce is the key factor in deciding the level of technology investment) Will help achieving n skills			Availability of trained worker will help for technology integration	s w flexib design	ed worke ill give ility for jon n and won otivation	ob wrk flexi faster whice	Transitivity (trained workers will give flexibility and faster deliveries, which leads to sustainability)	
	MSW			ITR			WRT		
JWM	Job redesign will create requirement of skills and number of MSW			Job design assigns new job roles, new business operations which require technology integration			Job design requires new skills, so worker training is needed		
-	TGC	FLP	BSR	LTN	OS	ST	WRT	JWM	
TMS	Assignmen t of technology champion and supporting in decision making	Will decide the financial support, which leads to financial planning	Top management commitment and willingness to establish a long-term relationship will build trust between buyer and supplier	decided with the support from top management)	Transi (to manage choose ti of organ struc neede achieve impleme succe	ement he kind hisation ture ed to AMT entation	Drives and provide financial support for worker training	Building trust and aligning employee with the goals and vision of the company	
	OST						AIS		
OCL	Culture dictates how the company should be structured Derives strategic vision, goals and objectives depending upon the culture								
		FLX		QLT			DLR		
SAI	Sustainability requires flexible work			Sustainability requires quality of the products			Sustainability requires always delivery on time		